

# 20 Don'ts of Personal Evangelism

**1. Don't assume.**

- Don't assume they know how to find the books of the Bible
- Don't assume they understand words like salvation, sin, judgment, church, second coming, worship
- Don't assume everybody believes the same

**2. Don't talk too much.**

**3. Don't use misleading words.**

- Instead of saying, "the Church of Christ believes," or "the Church of Christ teaches," or "we believe," or "I think," say "the Bible teaches" and then show them where.

**4. Don't ridicule what someone believes.**

- Making fun of a doctrine does not disprove it nor does it show that you have the heart of Christ.

**5. Don't assign anyone to hell.**

- That is God's job not yours

**6. Don't get discouraged and give up.**

**7. Don't forget your motive.**

- You are trying to convert a soul not destroy a doctrine; you are wanting to win a soul not lose one.

**8. Don't try to correct every mistake.**

- This will discourage the person you are teaching.

**9. Don't forget what it is like to be in their shoes.**

- They are scared, uneasy and learning things
- Be patient with them.

**10. Don't push baptism.**

- Emphasize conversion to Christ.

**11. Don't wear them out.**

- Try to keep your study less than 1 hour.

**12. Don't be negative and discouraging.**

- The gospel is "good news," present it that way.

**13. Don't forget to use the Bible.**

- You want to impress upon them God's plan.

- Read Bible verses. Talk Bible. Emphasize the Bible.
  - Rom. 1:16 *“For I am not ashamed of the gospel, for it is the power of God for salvation to everyone who believes...”*
- 14. Don’t compare churches to churches.**
- The person is not shopping cars (where comparisons can be made.)
  - You are teaching them God’s will.
- 15. Don’t go without a plan.**
- Have in mind what you want to study from God’s Word.
  - Don’t just swap stories-teach God’s word.
- 16. Don’t compromise God’s Word.**
- Don’t agree with things that are wrong or the Bible doesn’t teach.
- 17. Don’t be obnoxious, ugly or argumentative.**
- 18. Don’t forget to tell them the whole story.**
- They must be willing to “count the cost” – to do this they must know what is involved with being a Christian.
  - When Philip preached Jesus – he included baptism and the kingdom (Acts 8:5,12).
- 19. Don’t be ashamed to say “I don’t know.”**
- Then find the answer and tell them the next time. Use the Bible.
- 20. Don’t be afraid to ask them, “Do you want to obey Jesus?”**